

# NEWS

## FOR IMMEDIATE RELEASE

### **Vertilon Signs Crisel Instruments as its Distributor in Italy**

*Exclusive Agreement Adds to Vertilon's European Distribution Network*

**WESTFORD, MA (April 25, 2013)** – Vertilon Corporation (<http://www.vertilon.com>), a leader in high performance charge integrating and photon counting data acquisition systems for photomultiplier tubes and silicon photomultipliers, announced today that it has entered into a distribution agreement with Crisel Instruments of Rome, Italy. The exclusive agreement entitles Crisel Instruments (<http://www.crisel-instruments.it/>) to market and sell Vertilon's products throughout the country of Italy. Vertilon's portfolio includes instruments specifically designed to acquire signals from multichannel optical devices. The company's products are used in diverse applications that include PET, SPECT, flow cytometry, fluorescence detection, confocal microscopy, LIDAR, and high energy particle physics. These products, together with Crisel's significant expertise in providing equipment and services to the biological and physical sciences markets will allow Crisel to offer a more complete solution to its customers. "For nearly two decades Crisel has been a leader in the Italian electro-optics market" said Vincent Palermo, President of Vertilon. "Their considerable experience and access to a sizeable customer base makes them well positioned to represent and distribute our products throughout Italy". The President of Crisel Instruments, Giancarlo Penco added, "we expect a successful cooperative agreement between our companies." He continued, "in fact, the products that Crisel is selling throughout the Italian market are very complementary to Vertilon's product portfolio." The agreement between the two companies is effective immediately.

#### **About Vertilon Corporation** (<http://www.vertilon.com>)

Vertilon manufactures advanced products for markets utilizing multi-anode photomultiplier tubes, avalanche photodiode arrays, silicon photomultipliers, and other multi-element charge-based sensors. Vertilon's core product line is the PhotoniQ, a family of high performance multi-channel data acquisition systems that interface to optical sensors and collect and process their output signals. Vertilon's PhotoniQ products have been used throughout the world by leading universities, government laboratories, and corporate R&D groups in applications that include particle physics, flow cytometry, bioaerosol detection, SPECT, positron emission tomography (PET), gamma cameras, DNA sequencing, and confocal fluorescence microscopy.

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**About Crisel Instruments** (<http://www.crisel-instruments.it>)

Crisel Instruments was incorporated in 1994 by a group of optical and electro-optical scientists and engineers with over 25 years of experience in designing and developing instrumentation for the scientific and high-tech industrial communities. Crisel provides system installation, customer training, and bespoke systems matching customer requirements.

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